# VITAL C ELEMENTS

## **Personal Sales Commission and Bonus**

**PSV** - Personal Sales Volume - gross sales for direct customer orders Does not include sales tax or shipping.

Commission (weekly)	Bonus (monthly)*	Total
25%	0%	25%
25%	2%	27%
25%	4%	29%
25%	6%	31%
25%	8%	33%
25%	10%	35%
	25% 25% 25% 25% 25% 25%	25% 0%   25% 2%   25% 4%   25% 6%   25% 8%

### **Fast Start Bonus**

	Month #	Sales Requirement	Sponsoring Requirement	Bonus
Within 30 Days from Consultant Enrollment Within 60 Days from Consultant Enrollment Within 90 Days from Consultant Enrollment	1 2 3 Extra Bonus	\$500 \$1,500 \$2,000 Earn all 3	1 signup 2 signup 4 signup Earn all 3	TBD TBD TBD TBD

\*Personal Sales and Sponsoring requirements are cumulative.

\*If Consultant meets the requirements for the subsequent month early, they can earn that month's reward early. After the month has ended that reward is lost.

### **COMPENSATION PLAN**

## VITAL C ELEMENTS

## **Ranks and Overrides**

Team Building Ranks				Leader Ranks			Executive Leader Ranks			
Rank Qualifications	Consultant	Senior Consultant	Professional	Director	Leader	District Leader	Region Leader	Executive	National Executive	Elite Executive
Monthly minimum personal sales volume (Capped PSV) - Qualified		\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500
Monthly minimum group sales volume		\$1,000	\$2,500	\$5,000	\$10,000	\$25,000	\$50,000	\$75,000	\$150,000	\$250,000
Monthly minimum # of qualified frontline representatives		2	3	4	5	6	7	8	9	10

#### A. Team Override Commissions

(Personally Sponsored Team Members) level 1	5%	5%	5%	6%	6%	6%	6%	7%	8%
level 2		3%	3%	4%	4%	5%	5%	6%	7%
level 3			2%	3%	3%	4%	4%	5%	6%
level 4				2%	3%	3%	3%	4%	5%
level 5						2%	2%	3%	4%
level 6							1%	2%	3%
level 7								1%	2%
level 8									1%

B. Rank Advancement Bonus

Personal Rank Advancement Bonus		\$250	\$500	\$1,000	\$1,250	\$2,000	\$3,000	\$4,000	\$5,000
* Single payout for highest achieved new rank									

in a month and maintained for 90 days